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- DATE: 08/04/93 SALES INFORMATION SYSTEM TIME: 15:31 -
- SUBJECT: ROLLBACK INVENTORY FORM SENDER: M. A. YOUNG #1200 -
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TO: G. N. KURUC, JR.
J. T. JONES
G. B. BROWN
J. H. CASEY
L. S. JUSTO
R. J. O'ROURKE

RE: RJR ROLLBACK INVENTORY FORM

GENTLEMEN:

DO NOT USE THE "REVISED" RJR ROLLBACK INVENTORY FORM YOU RECEIVED THIS MORNING VIA FAX. THIS IS NOT AN OFFICIAL COMPANY ISSUED FORM AND DUE TO THE FACT THAT THE INVENTORY FORM IS A FINANCIAL COMMITMENT TO DIRECT ACCOUNTS, INFORMATION MUST BE SUBMITTED ON A FORM ORIGINATING FROM THE HOME OFFICE.

HOPEFULLY WINSTON-SALEM WILL ADVISE THE FIELD BY THE CLOSE OF BUSINESS TODAY VIA E-MAIL, OF ANY CHANGES TO THE RJR ROLLBACK FORM REGARDING MONARCH AND BEST VALUE. IF NOT THIS AFTERNOON, POSSIBILY FIRST THING THURSDAY MORNING.

SINCERELY,

MARK

M. A. YOUNG

MAY/AMS

M-4

*** END OF MESSAGE ***

51854 1454

DATE: _____

RJR Rollback Inventory Form

Account SIS #: _____

Account Name: _____

Account Address: _____

_____

Division Name/#: _____

Price Reduction Credit Memo

Brands		Carton Price Reduction		Carton Inventory Count		Amount Due
WINSTON, SALEM, CAMEL, VANTAGE MORE, NOW, HORIZON, CENTURY	85s	3.630	x	_____	$	_____
	100s	3.930	x	_____	$	_____
* Full-Price B1G1F/B5G5F	85s	1.815	x	_____	$	_____
	100s	1.965	x	_____	$	_____
		Total Premium Brands			$	_____
DORAL, STERLING, MAGNA	85s		x	_____	$	_____
	100s		x	_____	$	_____
		Total Mid-Price Brands			$	_____
MONARCH, BEST VALUE	85's		x	_____	$	_____
	100's		x	_____	$	_____
		TOTAL LOW PRICE BRANDS			$	_____
		TOTAL AMOUNT OF CREDIT MEMO			$	_____

- WINSTON $4.00 off, VANTAGE $5.00 off, SALEM $5.00 off invoice product should not be included in the inventory count.
- 100% gratis product should not be inventoried.
- All forms should be signed by both the account and an RJR Representative.
- Leave one completed copy of this form with the account.

RJR Representative	Account Person Signature Verifying Inventory	Title

* For simplicity, list the full carton inventory count of B1G1F product, using the one-half price reduction rate to calculate the amount due.

All forms should be returned to your division office. Divisions should mail completed forms for all division direct accounts at one time to:

Attention: Anne Reid
Customer Services Department
R. J. Reynolds Tobacco Company
P. O. Box 2959
Winston-Salem, NC 27102
800-862-4338

Customer Service Use Only

Reason Code 657 (Price Adjustment)

_____
Entered by

Pseudo Code _____ (Misc. Price Adjustment)

51854 1455

Source: https://www.industrydocuments.ucsf.edu/docs/mqjn0000